36 Industry Information



Dryers

Snapshot

Lowest priced unit:

125-lb. 75-lb. 125-lb. 75-lb. 75-lb. capacity capacity capacity capacity capacity capacity \$5.335 \$11.250 Mid-range priced unit: \$5,514 \$12,538 Highest priced unit: \$7.506 \$14.010

Typical delivery time: 4 to 6 weeks

Typical delivery charges:

Discuss with vendor, if not included

Average life span of product:

12 to 18 years, depending on use

Standard warranty:

1 to 5 years

Extended warranty:

Some may offer up to 10 years; often worth it

Average maintenance costs per year:

\$750

Buyers Notes

- Drying longer than needed can add significant cost, not to mention wear and tear on items being dried, so be sure to ask about over-drying protection. Some newer systems are actually so protective, they turn off sooner than desired so check with vendors and current users what can be expected.
- Inquire with your insurer about any specific stipulations or points of emphasis they might have concerning safety features, mandated equipment and staff education.
- It is not unreasonable to keep an eye on the cost of raw materials market fluctuations can add a significant spike to prices.
- Ask about ALL recent technical upgrades since there are many.

"[Ask about] the protocol around the dryer and its operation to rid laundry of bed bugs. That's a nasty topic no one wants to discuss, [but] a dryer's operation, performance and protocol for removing bed bugs might be a differentiator."

—Jerry Ney, President & CEO, Aldersgate Village, Topeka, KS

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Continental Girbau, Creative Laundry Solutions/Sheffries Laundry, Pellerin Milnor, UniMac For a list of vendors go to the: EQUIPMENT section, page 67